



**ODISHA FISHERIES COOPERATIVE CORPORATION LTD, (FISHFED)**

**1<sup>st</sup> Floor Matsya Sadan , Cuttack Road, Bhubaneswar-751006**

**Phone/ Fax No. 0674 2312770**

Email.fishfedodisha@gmail.com

### **Expression of Interest (EOI)**

Notice No. **1149** / Date 17<sup>th</sup> September, 2018

The Managing Director, FISHFED, Odisha hereby invites Expression of Interest (EOI) from Private Entrepreneurs/ PFCS/ Individuals/ Self Help Groups/Co-operative/ Public Sector Enterprise/ Firms/ Companies / Unemployed Youth/ Fishermen Societies etc. for taking lease of 20 specially designed mobile Vans with the facilities of freezer to store fresh fish, cooking platform, water sink and a foldable service counter (Fish on Wheel /Canteen Van) to serve hot, ready-to-eat fish recipes as per customer demand at various strategic locations in Cuttack, Sambalpur, Rourkela, Angul, Jharsuguda and Baragarh towns of Odisha at different times of the day in Public Private Partnership (PPP) mode as per terms & conditions. The cost of tender paper is Rs.10,000/- plus Rs1,200/- (GST). The Authority reserves the right to cancel or reject the EOI without assigning any reason thereof. The details of information is available in the website of Director of Fisheries i.e. [www.odishafisheries.com](http://www.odishafisheries.com) and in the website of FISHFED i.e, [www.fishfedodisha.com](http://www.fishfedodisha.com)

#### **Introduction:**

About 20 specially designed mobile Vans with the facilities of freezer to store fresh fish, cooking platform, water sink and a foldable service with other essential equipment counter will be leased out to the interested parties for a minimum of 5 years and which will be utilized to serve hot, ready-to-eat fish recipes as per customer demand at various strategic locations at different time of the day. Out of 20 nos. of vehicles, 05 nos. of vehicles will be meant for Cuttack Municipal Corporation area, 02 nos. for Sambalpur, 03 nos. for Jharsuguda, 02 nos. for Baragarh, 05 nos. for Rourkela in Sundergarh District and 03 nos. for Angul town in Odisha under RKVY for the year 2018-19. Each of these mobile vans will be let out to an unemployed youth/ Fishermen societies/Entrepreneur to run the mobile caravan and manage the operation as a business enterprise on a Public-Private-Partnership (PPP) mode. 10 nos. of vehicles will be let out to Primary Fishermen Cooperative Societies (PFCS) and another 10 nos. will be for Private beneficiaries or Entrepreneurs. The PFCS members will get 100% funding from RKVY whereas 50:50 sharing basis is meant for Private beneficiaries. The Cooperative members and entrepreneur will purchase fresh fish from FISHFED/ Chilika Fresh outlet on daily basis, store in the freezer of the mobile van. Ready-to-eat fish will be prepared and served to the customers as per their choice and the menu displayed on mobile vans. Dry fish and Fisheries By-products are also allowed for marketing. The preferred location of parking these vans will be at different locations in Cuttack, Rourkela, Sambalpur, Baragarh, Jharsuguda and Angul towns of Odisha. The Bidder/ lease holder should give their Expression of Interest (EOI)/proposal covering the following aspects.

**Terms of Reference:**

1. The lease shall be offered for a period of 05 years and it may be extended upon subject to satisfactory performance of the Party.
2. The ownership of the vehicle will be vested with MD, FISHFED, Odisha, Bhubaneswar.
3. No alternation will be made without permission of the MD, FISHFED.
4. It will be operated within in the area of Berhampur in Ganjam District and Puri of Odisha.
5. The vehicle will be used for fish marketing only and other services will not be allowed. Monthly revenue (Rent) at Rs.9,000/- per month will be received from the PFCS and Rs4,500/- from the Private beneficiaries or entrepreneurs against one van. The bidder shall have to deposit the rent for lease of Fish-on-Wheel to MD, FISHFED, Bhubaneswar every six month in advance.
6. Increase in monthly revenue (Rent) @ 5% for every year from 2<sup>nd</sup> year onwards.
7. There will be no maintenance cost for first 3 years. However, minor maintenance expenses, if necessary, will be borne by the entrepreneur.
8. Oil, Lubricant and any unforeseen expenditure will be borne by the party.
9. Maintenance cost @10% of book value will be borne by the FISHFED/ Govt. from 4<sup>th</sup> year onwards.
10. It will be operated under Odisha Motor Vehicle Act and Rules and any penalty imposed at any time will be borne by the Party.
11. Apart from this, the Govt. have every right for any addition/ alternation of TOR, if any.
12. The lessee is allowed to sell ready-to-eat fish & Fishery products. The party is not allowed to sell any non-food/ hazardous/ spurious items.
13. The authority reserves the right to accept or reject any or all the tenders without assigning the reason there of.

The technical bid and financial bid are given in **Annexure-I & II.**

**TECHNICAL BID:**

1.The bidder/lease holder should give a brief profile of either himself or his company or firm or Organization with supporting document, registration certificates and clearance of statutory authority etc where ever necessary.

2.The bidder/lease holder should give details of past experience in running ready-to-eat of Fish and Fishery products under fisheries sector with respect to Government or Private projects in Odisha and outside Odisha.

3.Bidder needs to submit a note of firm, if any with details of registration, key professionals, relevant experience and abstract about tasks undertaken from the past three years.

4.The Bidder/lease holder will submit an EMD of Rs.10,000/- in favour of MD, FISHFED, Odisha, Bhubaneswar in form of Demand Draft (DD) in any nationalized Bank and it will be returned after successful completion of lease period. The EMD of unsuccessful bidder will be refunded within a month of opening of Financial Bid.

5. Income Tax Return, GST, Sale Tax or any other Tax preferably of last three years to be submitted.

6.The bidder should show proof of his financial capability to take up the project by citing source of finance. The money receipt of purchase of EOI document (Rs.10,000/-) shall be submitted in the technical bid.

7. The driver should have valid Driving License.

8. Insurance of the vehicle and crew members engaged in vehicle should be ensured properly by a recognized Insurance Company. The tax related to the vehicle (Road Tax, Insurance and any other tax) shall be borne by the Party from 2<sup>nd</sup> year onwards.

9. The selected bidder shall sign an Agreement with the Managing Director, FISHFED, Bhubaneswar for implementing the programme in a well defined time table. Monitoring of Fish on Wheel will be carried on by the FISHFED.

10.The eligibility criteria can be changed /altered or relaxed by the selection committee without assigning any reason thereof.

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11. Performance Security Deposit @ 5% amounting to Rs.50,000/- per vehicle will be deposited by the successful bidder after finalization of tender and before issuance of LoI.

12. The bidder should submit technical & financial bid in two separate sealed envelopes inscribing Technical/Financial as the case may be.

13. Preference will be given to those bidders who will deposit collateral security @Rs 10.00 lakh per vehicle in shape of Bank Guarantee/National Saving Certificate/Term Deposit Receipt pledged in favour of Managing Director, Odisha Fisheries Cooperative Corporation Ltd (FISHFED), Bhubaneswar.

**Undertaking by the Bidder**

I, Sri \_\_\_\_\_ hereby certify that all the information given above/facts /documents submitted are true.

**Signature of the Bidder**

**FINANCIAL BID:**

1.The amount offered per van per month to be indicated in Rs \_\_\_\_\_

2.The percentage of annual increase in lease value be indicated in  
Rs. \_\_\_\_\_

3.The lease amount offered per van per year be indicated in Rs \_\_\_\_\_

The bidder will give financial bid in separate sealed envelope in the following  
proforma.

Sl. No.	Name of the Bidder	Amount offered per van per month in Rs.	Amount offered per van for First Year in Rs.	Percentage of annual increase in Rs.	Amount offered per van from Second to five years	Remarks
1	2	3	4	5	6	7

**Undertaking by the Bidder**

1. I give consent to pay Tax to GoO/ GoI etc. as applicable.

2. I, Sri \_\_\_\_\_ hereby certify that all the information given above/facts/documents submitted are true.

**Signature of the Bidder**



**Time line for Bid Selection**

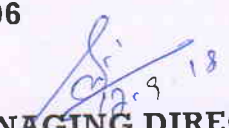
Particulars	Date	Time
Sale of application Form	17.09.2018	10.30 AM
Closing date	10.10.2018	05.00 PM
Pre-bid meeting	28.09.2018	03.30 PM
Date of uploading of any amendments in the bid	01.10.2018	11.30 AM
Opening of Technical Bid	11.10.2018	11.30 AM
Opening of Financial Bid	11.10.2018	03.00 PM

First the technical bids will be opened and then the Financial Bid of eligible bidders will be opened on 04.05.2018 by the Bid Evaluation committee consisting of the following members.

- |  |           |
|--|-----------|
| 1. President, FISHFED, Odisha              | -Chairman |
| 2. MD, FISHFED, Odisha                     | -Convener |
| 3. Deputy Register of Co-operative Society | -Member   |
| 4. GM, FISHFED, Odisha                     | -Member   |
| 5. AGM, FISHFED                            | -Member   |
| 6. Manager ( Accounts ), FISHFED           | -Member   |
| 7. ICS (Fy), Directorate of Fisheries      | -Member   |

The Expression of Interest (EOI) should be delivered to the address mentioned below.

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**Phone No. 0674 2312770**

  
**MANAGING DIRECTOR**  
**FISHFED, Odisha**